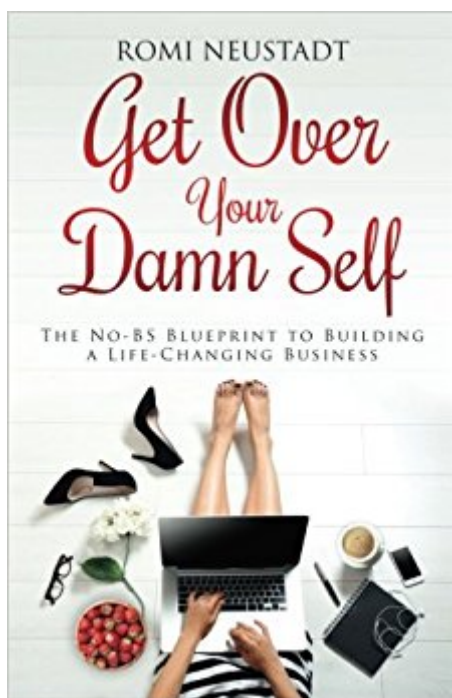


The book was found

Get Over Your Damn Self: The No-BS Blueprint To Building A Life-Changing Business



Synopsis

Nonfiction Author Association GOLD AWARD WinnerÂ Foreword INDIES Book of the Year FinalistÂ Romi Neustadt is passionate about helping others build lucrative direct sales and network marketing businesses that help create lives with more freedom and flexibility, greater purpose and a lot more fun. In this book she offers you the same direct, no-BS coaching she's given to tens of thousands to help you acquire the skills to build this sucker and teach your team to do the same. And, equally important, she'll work on your mindset so you stop over complicating it all and stop letting the negative voices in your head win. You're going to learn: The Posture to confidently connect with anyone about your businessÂ and your products. The Possibilities for a lucrative, efficient and enormously rewarding turn key business. The Power that's already within you to build the life you really want... if you dare.

Book Information

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Customer Reviews

Romi Neustadt is a former corporate chick (first a lawyer, then a PR executive) who traded in the billable hour for more time and financial freedom through network marketing. She built a 7-figure business in less than three years that's allowed her and her doctor husband John to design the life they really wanted. She loves unlocking the potential in others so they, too, can choose how they live, work, parent and play. Romi lives in San Diego with John and their two proudest achievements, Nate and Bebe.

I read this book in two sittings completely raptured by what's inside. It'sÂ™s like nothing else.

The author calls it a blueprint, and it is. For someone new in the business, it's a bible, but for anyone who's been at this long enough to see the possibility, it's a freaking treasure map leading you and your teams precisely toward the rewards and riches you want in life. You have to want it (your why) and you have to read it (maybe a few times) and you have to do what she says (like yesterday). As a personal development junkie, I've read hundreds of books (and few held my attention cover-to-cover) inside and outside this industry, but none tells it like it is and gives you the skills, the drills, the language and the BS-busting bravado that this new doctrine does. Hours after you put this down, you'll still be laughing at phrases like "weak sauce" and "funnel constipation" and there won't be enough sticky notes in your stack to mark all the brilliant advice, and perfect phrasing that will put your business in overdrive. I predict a new generation of network marketing millionaires will be born from this book, because they do what she outlines, they will finally be over themselves and on their journey to living their dreams. Thank you, Romi Neustadt, for pouring into the people you love and the people that will soon be in love with you for you changing their lives one "real and raw" chapter at a time in a book that should be in everyone's lap and the top of every team's reading list. #goyds

This book is by far the best one I have read for the network marketing industry. It is spot on, with example language, objection handling and more. I read it twice!

I love this book!!! Not only has it helped my business but I couldn't wait to read the next chapter. I read the book in 2 days because I was so into it. Now I am reading it once again and taking my time and implementing what she recommends in my business.

I devoured this book. It is beyond a blueprint, it's a bible. I love that Romi's written voice is just like when she presents in person and it is witty, fun, thoughtful and doesn't let you get away with any excuses or BS! I've read a ton of these types of books and I enjoyed this one so much. I have no doubt that I'll reference it yearly, monthly and daily. And I can't wait to gift it to my whole team! Thank you, Romi for being you and for sharing so much of yourself with us!

I am reading this book now and I absolutely love it! The script examples have been super helpful for me. I always felt like I never knew exactly what to say and this book gives you some great ways to say what you want to say in a no BS way so that you don't come across all salesy and pushy. If you are looking for a way to be authentic in your relationships, this is the book to read!

I have tried to direct sell many different products but have never had much success. I didn't really know what I was doing. This book explained it all. It's my new bible for my Tupperware business. I plan on giving all my recruits a copy!

This is jammed packed with quality advice and expert tips to improve any business or professional approach to direct sales. I loved how informal she presents the information! It's like talking to your girlfriend! Definitely a great training tool for up lines to use or to provide team building.

Absolutely LOVE this book!! Not only does Romi bring EXCELLENT training to the table for a "newbie" like me to the MLM world, but she brings it with a bang! Her straight to the point approach is something that I LOVE!! As an entrepreneur we are truly our own worst enemies sometimes. GOYDS holds me accountable and keeps me in check! My business and team has DOUBLED since I've applied this book! Thank you, Romi!

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